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# THE BUSINESS BIG PICTURE GAME 

> Be the CEO... Prove that you are the best by taking a multi-product company through its life cycle, creating more prosperity and wealth than any other boss around.
> Think Big \& Good Luck!

## LAUNCH OPERATE ALIGN EXIT WIN



Age 13+, 2-4 Players



Calculate the amount of each financial transaction by using the number associated with the environment (basic action area) of your action and the corresponding formula, as indicated in the sections STAGES and CASH.
(In the formulas, E indicates the number associated with an environment. Like the numbers on the money chips, the numerical values of E, from 1 to 9, represent those particular amounts in millions of dollars.)

## STAGE I

One by one, launch 9 products one in each of the 9 environments.

- Select an action area (1 environment), where you don't have a product yet.
- Launch a product in one of the open positions in the selected environment. Pay \$E.


## STAGE II

After the last product has been launched, manage your company toward its orderly closure.

- Select the action area (all 9 environments), freely.
- Operate a product, moving it downward in the open position below. Collect $\$ \mathrm{E}$.
- Operate a product, moving it downward and taking out a competing product positioned immediately below. Collect \$E.
- Operate a product, moving it laterally (left or right) in an open neighboring position. Collect $\$ 0$.
- Operate a product, moving it laterally (left or right) and taking out a competing product positioned in a neighboring position. Pay \$E.
- Exit with (take out) a product positioned on the bottom row of the board. Collect \$E.
- Exit with (take out) a product positioned anywhere on the board (not bottom row). Pay \$9.
- Generate a bonus by creating a horizontal alignment of 3 or more neighboring products. Execute the financial transaction for the action taken (\$A), then collect the sum of all \$E corresponding to the positions of all products in the alignment.
- Generate a bonus by adding 1 or more neighboring products to an existing alignment of 3 or more products. Execute the financial transaction for the action taken (\$A), then collect the sum of all \$E values corresponding to the positions of all newly-added products in the alignment.

End the contest when you or your rival retire the last active product. Counting only the cash accumulated to that point, show the most of it and win.

Think Big \& Good Luck! ${ }^{\text {TM }}$

Start with $\$ 100$ (millions) and 9 products to launch. Use these initial resources to build and run your company, creating more wealth than your rival CEO.

As you both lead your respective companies from inception and toward their orderly closure, end the contest when either you or your opponent gets there first. The CEO with the most cash on the table at that moment wins.
(You also win if your opponent runs out of money or simply gives up.)

Decide who goes first. Take turns, with a single action per turn, and independently advance through the corporate stages. Use the section STAGES for a summary of the actions and the 'bonus' events available at each stage.

At each turn, select an action area on the board that, depending on the stage, includes one or more environments (basic action areas). Each environment is defined by a category of product complexity (triangle, square, pentagon) and a category of perceived value or utility (one notch, two notches, three notches).

For each action taken, execute the financial transaction that comes with it, always paying into and collecting from the cash pool. Use the section CASH for a summary of all the possible ways in which your cash flows in and out.

## STAGE I

Start your company and launch 9 products.


SELECT
Action Area

## STAGE II

Manage and bring your company to an orderly closure.


SELECT Action Area


LAUNCH
in Action Area


OPERATE
Downward


OPERATE
Laterally

OPERATE
Upward

EXIT
from Bottom Row



OPERATE Downward, with Kill


OPERATE Laterally, with Kill


EXIT
from Not Bottom Row


ALIGN
New Alignment


ALIGN
Addition to Alignment





## BE THE CEO

- Product's Complexity +


